



FINDERS KEEPERS





What is difficult about finding?

Finding requires Planning



Planning is making a prayerful, purposeful effort to focus on people and the best ways to find them. However, there are planned and unplanned finding opportunities. These are good questions that will help you plan effectively

- Where might we meet people the Lord may be preparing?
- What finding efforts should we use today?
- What are the best places and types of activities to find people at specific times of the day or week?
- How can we show love, serve them, or bring value to their lives right now?
- How can we use personal strengths, skills, and talents to uplift them?
- What are our backup plans if something doesn't work out? (Preach My Gospel chapter 9, pg163)

Let The Lord Guide

“Finding people where they are begins with trying to see them as God does. Assume that you may have been led to talk with this person, or he or she may have been led to you. Seek to understand people’s spiritual needs and desires. Find out what is most important to them, especially in their relationships with family and God.” *Find People Where They Are PMG Chapter 9.*

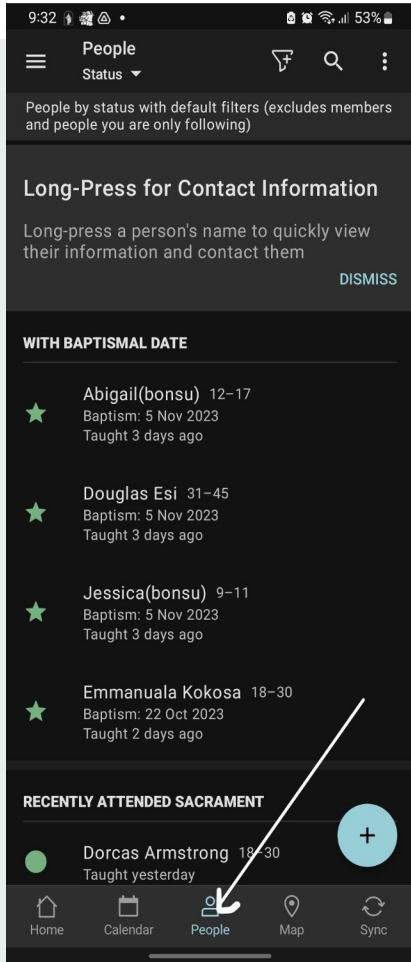


Keep multiple lines in the water

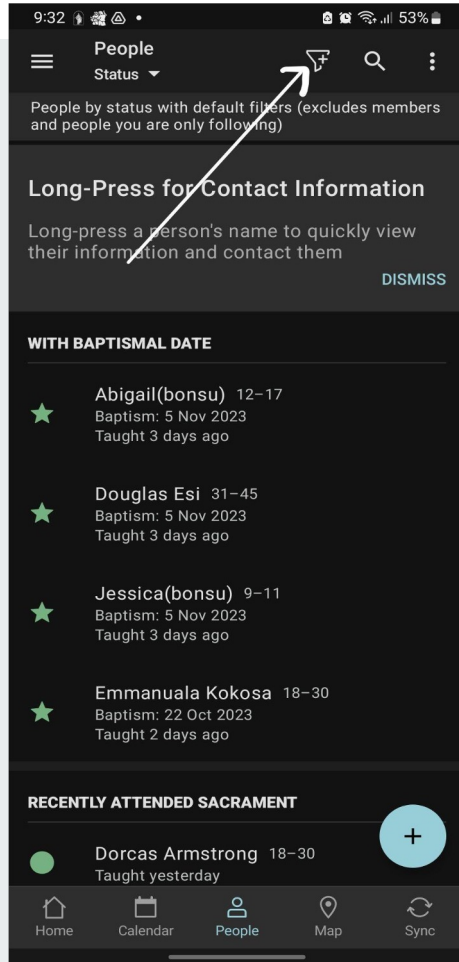
- Identify and contact part-member families
- Search PMG app for people taught in the past to contact by phone and text. Use the filters feature in the app to identify all those who:
 1. Had a previously scheduled baptismal date but were not baptized.
 2. Attended sacrament meeting at least once but were not baptized.
 3. Received more than three lessons.
 4. Have not been contacted recently.



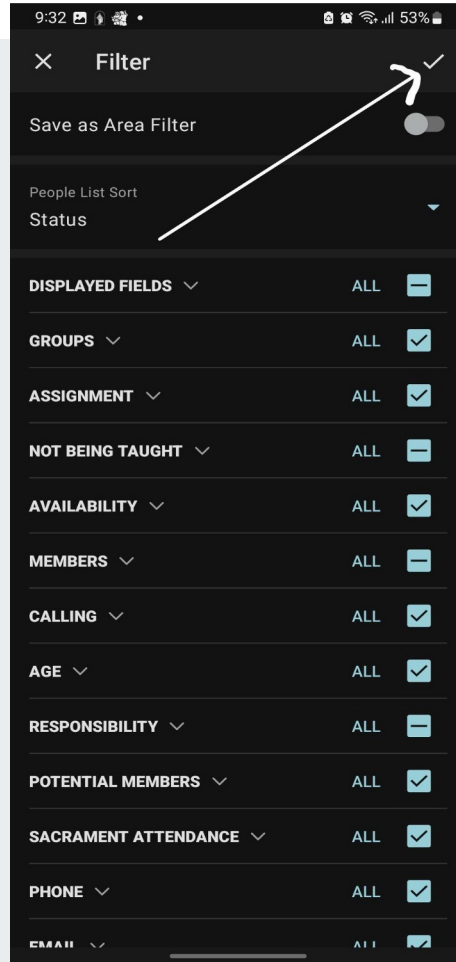
Finding using filter feature of PMG App



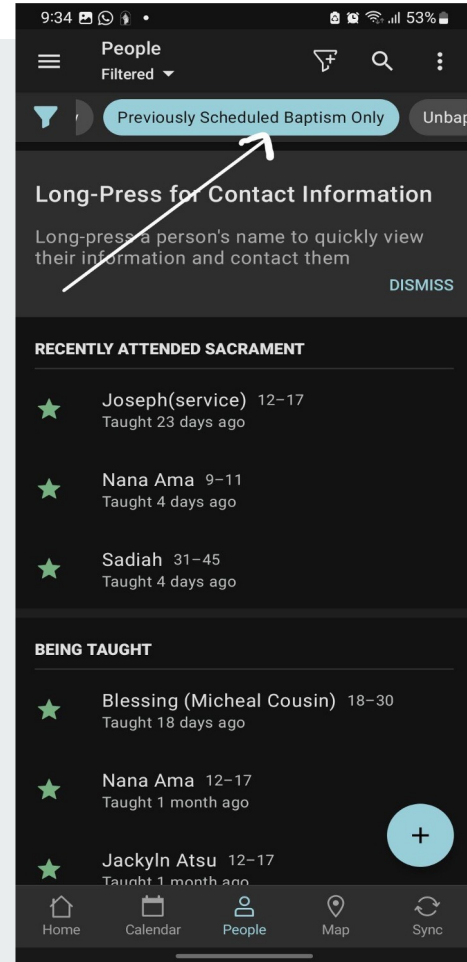
First: Click people



Second: Click filter



Third: Check filter



Result: filtered list

Keep multiple lines in the water

- Offer **service** to members, people who have been taught in the past, current people you're teaching, and the community at large
- Help members create gospel messages to share on their own social media platforms - some missionaries are very good at posting gospel messages on their own platforms. You can help friends do the same thing
- We get to know members and support them in their efforts to share the gospel, including new members, youth, those who are preparing to serve missions, returning missionaries, part-member families, and prospective elders

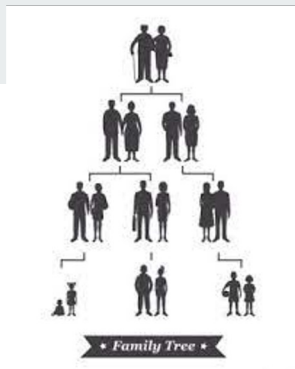


Keep multiple lines in the water

- Obtain referrals from people you visit and teach.
- Talk with people wherever you go: D/C 24:12, D/C 60:2-3, 7
- Build strong relationships with local leaders: Bishop/Branch Presidents, Elders Quorum and Relief Society Presidencies and in addition the YSA and youth leaders



Keep multiple lines in the water




Use Family History

In your finding, you might introduce people to [FamilySearch.org](https://www.familysearch.org) or invite them to download the FamilySearch Tree app or the FamilySearch Memories app. Invite people to share memories of their loved ones with you. As they do, they may feel the Holy Ghost testify to them about the importance of families in God's plan. These moments can lead to natural conversations about the purpose of life, God's plan of happiness, and the role of the Savior in that plan. When appropriate, teach people the doctrine about why Church members do family history work and how it relates to temples. Pray to be aware of opportunities to use family history in your finding efforts. Be creative, and become familiar with available resources.

Do you have the might?



“The Spirit of the Lord is brooding over many of the nations of the world. Doors previously locked are opening to us. We need more hardworking, testimony-enriched missionaries in order to reach more of our Heavenly Father’s children who are now at a place where we can reach them. These are our brothers and sisters, and we have the responsibility to teach them the message of the Restoration.” (*One more* by Elder M. Russell Ballard April 2005)



What can we do to get return appointments on those we are finding?

Kumasi FLOW



1. Create an ice breaker to break that first awkwardness.
2. Introduction (Name, Where they are from?, Where they stay?)
3. Open-ended question (Chapter 9 Find People where they are, PMG)
4. Based on the answers, teach a principle, share a thought (No excessive talking), or move on to the next person.
5. Leave them in a situation where they want to have more. Ask them “Who will you bring to our next appointment?”

Find throughout the transfer

Finding people to teach should be a constant effort. Missionaries who find throughout the transfer keep their lines in the water throughout the transfer. They find more people because their lines are always out, they baptize more because they allow these people time to keep commitments and progress. They are always happy because they have time to prepare. And fear comes from a lack of preparation.



No effort is wasted



If people are not ready to receive the gospel, **see what else you can do to enrich their lives**. See if they have an interest in **self-reliance**, **Pathway** or even **family-history**.

When a person does not accept the gospel, it is natural to be disappointed. Do not seek revenge. Turn to the Lord. However, as you turn to the Lord in such times, He has promised, “I will strengthen thee; yea, I will help thee; yea, I will uphold thee” ([Isaiah 41:10](#)). Pray for more opportunities to do good and to teach the gospel of Jesus Christ. Through faith in Christ, you can find peace and reassurance about your efforts. Maintain a vision of who you are and why you are serving the Lord as a missionary. Faith will help you press forward and continue in righteous desires.

Role Play: Find People Where They Are (Test for spiritual sensitivity)



1. Create an ice breaker to break that first awkwardness.
2. Introduction (Name, where they are from, Where they stay)
3. How or where do you find happiness in your life?
4. Based on the answers, teach a principle, share a thought (No excessive talking), or move on to the next person.
5. Leave them in a situation where they want to have more. Ask them “Who will you bring to our next appointment?”

Role Play: Find People Where They Are (The nature of God and man)



1. Create an ice breaker to break that first awkwardness.
2. Introduction (Name, where they are from, Where they stay)
3. Who is God to you? Why do you think God loves you? How else do you experience God's love?
4. Based on the answers, teach a principle or share a thought(No excessive talking), or move on to the next person.
5. Leave them in a situation where they want to have more. Ask them "Who will you bring to our next appointment?"

Invitations



- Never leave a lesson without asking any of these questions: "who will you bring to the next discussion?", "who will you bring to church?"
- Set a goal to teach one recent convert each day
- Use the "filter feature" in Preach My Gospel app to find people that will receive you
- Say a prayer and bear your testimony to each other before heading out of the door